

COUNTY of KANE
PURCHASING DEPARTMENT
KANE COUNTY GOVERNMENT CENTER

Theresa Dobersztyn, C.P.M., CPPB
Director of Purchasing

719 S. Batavia Ave., Bldg. A, 2nd Floor
Geneva, Illinois 60134
Telephone: (630)232-5929
Fax: (630) 208-5107



March 15, 2019

ADDENDUM #2

BID No. & Title: 08-019 BULK ROCK SALT

The attention of bidders is called to the following changes, clarifications and/or additions/deletions to the original bid document and they shall be taken into account in preparing the proposal and shall be part of the contract.

BID QUESTIONS

- Q. On pg. 1 of the Terms & Conditions, under "Reserved Rights," there is a provision laid out stating Kane County reserves the right to compare to other national joint purchasing councils. Does this mean you reserve the right to negotiate for more favorable pricing if another co-op has a lower price than what is being offered, and if the vendor is not willing to negotiate, do they risk the possibility of having their bid rejected?
- A. ***At the present time there is no co-op pricing for salt through IL CMS., for FY19 but if the State of Illinois Master Contract pricing for bulk salt becomes available then the prices obtained from the bid will be compared to IL CMS.***

There will be no negotiation with bidders pricing on this contract but under the "Reserve Right" this grant us the authority to compare pricing and go with CMS or what is the most advantageous and in the best interest of the County and we also reserve the right to cancel or reject any and all bids.

- Q. Regarding your bid for Bulk Rock Salt that opens on March 20, 2019, under Award on page 5 of the Statement of work, please clarify if the renewal option is by mutual agreement.
- A. ***Option to renew is not by mutual agreement. This is a one (1) year contract. Kane County has the option to renew. Please reference to Section VI – Contract Term.***
- Q. Is there a specification for those products to determine if our treated bulk salt (Lightning Premium or our Thunder Melt) would be considered equal?
- A. ***Please reference to IL CMS for salt Specification for Enhanced Treatment. Kane County used a treated salt product a few years back and the product name was "Thunder Melt" and "Lightning Melt". If this is the same product than we would possibly consider both as an "Approved Equal". We believe the following to be correct - Thunder Melt uses Calcium Chloride and Lightning Melt uses Magnesium Chloride.***

Please confirm receipt of Addendum #2 and respond accordingly.

Sincerely,
Tim Keovongsak, CPPB, Buyer III
Kane County Purchasing Department