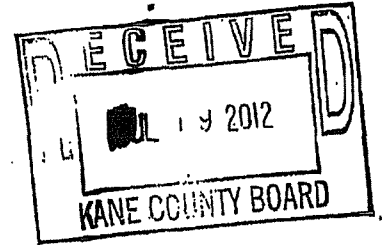


County of Kane
Office of County Board
Kane County Government Center



Karen McConnaughay
Chairman
630-232-5930



719 Batavia Avenue
Geneva, Illinois 60134
Fax 630-232-9188

DOCUMENT VET SHEET

for
Karen McConnaughay
Chairman, Kane County Board

Name of Document: Workforce Investment Act Funding Agreement
First Institute Training & Management, Inc.
Profit Benchmark Agreement for Program Year '11 DeKalb
Adult/DW/Rapid Response services

Submitted By: Josh Beck, (630) 444-2960
Date Submitted: 07-19-2012

Examined by: Joseph Lylus
(Print name)
[Signature]
(Signature)
07-21-12
(Date)

Post on Web: Yes No Atty. Initials JR

Comments: Enclosed please find (2) copies of the Workforce Investment Act Funding agreement between Kane County and First Institute Training & Management, Inc. for Chairman McConnaughay's review signature. The agreement stipulates the terms and conditions for Kane County to allocate Workforce Investment funds to provide services related to workforce development services with Workforce Investment Area #5.

Chairman signed: Yes No 8/22/2012
(Date)

Document returned to: Josh Beck

**PERFORMANCE BENCHMARKS FOR PROFIT
FIRST INSTITUTE TRAINING AND MANAGEMENT
for DeKalb County Title 1B Core B Registered and Intensive and Training Services
PY'11 – July 1, 2011 – June 30, 2012**

| EMPLOYER GOALS and OBJECTIVES | PERFORMANCE REQUIREMENT/MEASUREMENT METHOD | PERCENT OF PROFIT |
|--|--|---|
| 1) Increase number of employers using workNet services that are non-temp. or employment agencies that service other employers. (Objective – increase reliance on the One-Stop and minimize use of the middle-man.) | <ol style="list-style-type: none"> Contact 100 employers/businesses during the Program Year. Provide initial face-to-face presentation to 50 employers. 30 job placements resulting from employer/business contacts. | 15% -- \$ amount TBD Evaluate progress on quarterly basis. Final analysis following program year completion. |
| 2) Link five (5) employers to training resources for their employed workers. | <ol style="list-style-type: none"> Through qualified employer contacts made above, FITM will need to demonstrate they facilitated a direct connection of five (5) employers to utilize one of the following training resources. Employer must verify the connection and use of these services was made through FITM efforts. | 15% -- \$ amount TBD Evaluate progress on quarterly basis with analysis upon receipt of verification from employers. |
| JOB SEEKER GOALS and OBJECTIVES | PERFORMANCE REQUIREMENT/MEASUREMENT METHOD | PERCENT OF PROFIT |
| 1) Assist participants prepare to meet entrance requirements for specific occupational training programs through academic remediation. | 19 of 25 individuals to be served in occupational bridge remedial activities (75%) enter occupational training by program year end date. | 15%** -- \$ amount TBD Final analysis following program year completion. |
| 2) Increase pool of workers in WIB-targeted industries. Increase the number of customers selecting Training in WIB-targeted industries or getting placed in WIB-targeted industries. | <ol style="list-style-type: none"> 75% of all ITA's issued during the Program Year need to be for training in occupations or industries targeted by the River Valley WIB. 25% of job placements in the Program Year need to be in occupations or industries targeted by the River Valley WIB. | 30% - \$ amount TBD Profit percent to be split between A and B. Final analysis following program year completion |
| 3) Increase services to Limited English-speaking individuals by referring candidates to ESL Programs. | <ol style="list-style-type: none"> Provide quarterly documentation of outreach efforts. | 10% -- \$ amount TBD Final analysis following program year completion |
| 4) Work closely with partners to provide services for special needs customers and refer to appropriate agencies. | <ol style="list-style-type: none"> Provide quarterly documentation of outreach efforts. | 15% -- \$ amount TBD Final analysis following program year completion |

MAXIMUM ELIGIBLE PROFIT AMOUNT is based on 10% of eligible lines in the budget. Payout figure to be prorated as noted above is based on 10% of actual expenditures in the eligible lines.


The amount for each individual benchmark is dependent on the final amount eligible for profit in accordance with the Board's Profit Policy. The total amount of profit eligible will be determined upon final submission and approval of cost claims for the contract period. This final eligible figure will be divided by the benchmark percentages noted in the far right column above.

ACCEPTED BY:



FIRST INSTITUTE TRAINING & MANAGEMENT, INC.

APPROVED BY:



KANE COUNTY