

# KANE COUNTY FORECLOSURE REDEVELOPMENT PROGRAM

## Program and Financing Fact Sheet

272 N. Spring Street, Elgin IL 60120

Under the Foreclosure Redevelopment Program (FRP), foreclosed houses up-and-down the Fox Valley have been beautifully renovated and are available for purchase (at very attractive prices!) to eligible homebuyers. Outlined below are the homebuyer eligibility criteria, financing terms, and steps in the home-buying process. For additional details and a current list of available homes please visit the Kane County Office of Community Reinvestment's website: <http://www.countyofkane.org/Pages/ocr/homes4sale.aspx>. Application materials are/will be found on this web page.



### Program Information:

- Homebuyers must not exceed certain **income limits** in order to purchase an FRP home. (See table at right.)
- Homes are not just for first-time homebuyers, but program rules require that homes purchased serve as the primary residence of the homebuyer. (Sorry, no investors.)
- In order to purchase one of these homes, homebuyers must complete a homebuyer education course with a HUD-Approved Housing Counseling Agency. **The agency must be able to provide certification that the homebuyer completed the course.** Click here to find an agency convenient to you: <https://www.consumerfinance.gov/find-a-housing-counselor/>

Household Size	Maximum Income Limit (80%)
1	\$49,950
2	\$57,050
3	\$64,200
4	\$71,300
5	\$77,050
6	\$82,750
7	\$88,450
8+	\$94,150

Eff. 6/28/19

- Homebuyers are required to have a minimum investment in the purchase equal to 1% of the purchase price, and must obtain a first mortgage from the lender of their choice.
- Homebuyers are eligible to receive a soft second mortgage of up to \$15,000. No interest accrues on the "soft-second" loan, and no payments are due until the home is sold, the title is transferred, or the home is no longer used as the homebuyer's principal residence.
- Homebuyers must submit an application and be deemed "QUALIFIED" before they are able to submit an offer to purchase the home

## Financing Facts:

This disclosure provides a summary of the financing terms and conditions of the Foreclosure Redevelopment Program you are considering for the purchase of this home. This disclosure statement is not a contract and does not constitute a commitment to make a loan to you.

### Type of Project:

Homes redeveloped under the Kane County Foreclosure Redevelopment Program.

### Income Verification:

Income to be verified following the IRS Form 1040 Adjusted Gross Income method as described in the Technical Guide for Determining Income and allowances for the HOME program.

### Minimum/Maximum Loan:

Minimum of \$1,000, up to \$15,000.

### Loan Type:

Deferred loan, monthly payments not required, principal repayment required when purchaser sells property, refinances, or no longer occupies as principal residence.

### Interest Rate:

0% interest rate over the lifetime of the loan.

### Loan Use:

Funds can be used to pay for closing costs, down payment assistance, or principal write down.

### Ratios/Underwriting:

Front end ratio or housing payment cannot be above 32% or below 25% of purchaser income as determined by Kane County using the method described above. This downpayment assistance will be awarded to assist buyers so that their monthly housing payments are within the stated range.



## Example:

- Sale Price \$150,000
- Maximum Assistance: \$15,000
- \$15,000 No interest/No Payment Soft Second
- FHA Financing requires 3.5% Down payment of \$5,250.00
- First Mortgage amount \$129,750.00
- Assuming Interest rate 4.0%; Property taxes \$3,178.00; Property Insurance \$700.00
- Monthly Housing Payment: \$1,006.00

# Mortgage and Subordination Guidelines:

An applicant for the purchase of a Foreclosure Redevelopment Program home must provide proof of pre-approval for first-mortgage financing at the time an offer to purchase the home is submitted. While the purchaser may receive first mortgage financing from the financial institution of their choice, the financing must comply with the guidelines stated below:

## **First Mortgage Structure:**

Financing must comply with the guidelines stated below.

- 1) First mortgages must be fixed-rate loans for the entire term of the loan;
- 2) Interest rates on first mortgages cannot exceed the FNMA 30-year rate (60-day delivery) on the date of origination, plus 150 basis points (BPS);
- 3) Maximum Combined Loan-to-Value (CLTV): 99%. CLTV is the ratio of all loans compared to the appraised value of the property. Kane County's 0% deferred loan is a LOAN, and shall be considered in the calculation of the CLTV; it is not a GRANT.
- 4) Any subordinate mortgages originated (in lieu of private mortgage insurance) must have the same interest rate as the first mortgage and must be fixed-rate loans for the entire term of the loan;
- 5) "Stated income" loans are not acceptable;
- 6) "Option" loans, wherein the borrower has the option of paying less than a fully amortizing principal and interest payment, are not acceptable, nor are any loans that would result in "negative amortization";
- 7) "Interest-only" loans, wherein the borrower has the option of paying only accrued interest on the loan, are not acceptable;
- 8) Prepayment penalties on first mortgages or subordinate mortgages are not acceptable;
- 9) Balloon payments on first mortgages or subordinate mortgages are not acceptable;
- 10) Total points and fees on any mortgage loan cannot exceed 5% of the total loan amount, including any yield spread premiums;
- 11) Any mortgage loan that results in a debt/income ratio for housing expense (including principal and interest payments on the first mortgage and any subordinate mortgages, property taxes, property insurance, and condominium or homeowner association fees) that exceeds 32% or is less than 25% (i.e. total housing expense divided by gross household income); OR any mortgage loan that results in a Combined Debt/Income ratio that exceeds 50% is not allowable by the program.
- 12) The homebuyer is not allowed cash back at closing. Payment of any other debt at closing is not allowed.

## **Subordination Guidelines:**

The County may, in its sole discretion, subordinate a second mortgage issued under its Program. Such subordinations, however, must comply with the County's subordination guidelines which may be amended from time to time.

- 1) The borrower may not take any cash out. (The payment of credit card debt is considered cash.)
- 2) The borrower may roll into the new first mortgage only reasonable and customary closing costs associated with the refinancing. (This does not include points paid to buy-down the interest rate, but does include expenses such as the appraisal, credit report, and title charges.)
- 3) The new first mortgage principal balance cannot exceed the original first mortgage existing principal.
- 4) The borrower may refinance into a 15-year mortgage provided that they have the capacity to handle the higher payment. (Such situations will be reviewed on a case-by-case basis.)
- 5) The borrower must refinance into a fixed-rate mortgage.
- 6) The first mortgage lender must escrow taxes and insurance if the lender had been doing so prior to refinancing.
- 7) The County will not subordinate to home equity or reverse mortgage loans.

# Kane County Foreclosure Redevelopment Program

## PROGRAM GUIDELINES

### Homebuyer Qualification:

- 1) To qualify to purchase a home, a homebuyer's gross household income must not exceed applicable Federal income limits below. *(effective 6/1/18)(80%)*

Household Size	1	2	3	4	5	6	7	8+
Maximum Income	\$49,950	\$57,050	\$64,200	\$71,300	\$77,050	\$82,750	\$88,450	\$94,150

- 2) Homes are not just for first-time homebuyers, but program rules require that homes purchased serve as the primary residence of the homebuyer. (Sorry, no investors.)

### Homebuyer Education:

Homebuyers must complete an eligible homebuyer education course from a HUD certified agency\* prior purchasing a home. Please make sure that the agency can confirm that the course you are taking complies with HUD's guidelines for Homebuyer Education. Please also verify that you will receive a completion certificate from the Agency.

\* *Local Housing Counseling agencies include: The Neighbor Project (Aurora) (630-906-9400); DuPage Homeownership Center (Wheaton) 630-260-2500; North West Housing Partnership (Schaumburg) (847-969-0561). Or, search HUD's website for other agencies:*

<https://www.hud.gov/offices/hsg/sfh/hcc/hcs.cfm?webListAction=search&searchstate=IL>

### Monthly housing payment affordability:

Buyer's monthly housing payment (principal, interest, taxes, insurance, mortgage insurance, HOA, etc.) (*front-end ratio or housing expense ratio*) must be between 25% and 32% of their total household monthly income as figured by the Kane County Office of Community Reinvestment. If the monthly housing payment is determined to be less than 25% of the total monthly household income, the amount of the Kane County second mortgage financing will be reduced until the monthly housing payment is greater than 25%. Properties will not be sold to buyers if the monthly housing payment is determined to be above 32% of total household monthly income.

### Monthly overall debt liability:

To receive the Kane County second mortgage, the monthly housing payment, including Principal, Interest, Property Taxes, Property Insurance, Mortgage Insurance, and including any association fees (i.e. condo or homeowner association fees) plus other monthly debt payments (*back-end ratio or debt-to-income ratio*) must not exceed 50% of the total household monthly income. In the event that your back-end ratio or debt-to-income ratio is over 50% of your household monthly income, Kane County will not be able to provide assistance and will cancel your qualification for a second mortgage.

### Homebuyer asset review and cash reserve evaluation:

The homebuyer must provide information regarding assets and cash reserves in the space provided in the application form. This information will be evaluated 1.) to assist in determining the amount of assistance to be offered, and 2.) to ensure the homebuyer has cash reserves to address unanticipated emergencies or issues without impacting ability to stay current with housing payments.

### Downpayment:

Not including any assistance provided by the County through this program, the applicant is required to contribute a minimum down payment of at least 1% of the purchase price. The County will require that the purchaser deposit a minimum 1% earnest money with contract to comply with this requirement. (*\*First mortgage lender may require more.*)

### **Pre-Purchase/Contract Requirements:**

- 1) Homebuyers must complete an eligible homebuyer education course from a HUD certified agency and obtain a completion certificate before a clear to close will be issued.
- 2) Homebuyers must have a downpayment of at least 1% of the purchase price (*to be deposited as earnest money with contract*). (*\*First mortgage lender may require more.*)
- 3) Before executing a Real Estate Contract, homebuyers must be sure that the real estate agent has the required **Real Estate Sales Contract Rider**. The Rider will be provided to Homebuyers with their Qualification Letter. The Real Estate Sales Contract Rider must be signed and dated by Buyer, and this document must be attached to/submitted with the Buyer's initial signed and dated offer/real estate contract.

### **Kane County Assistance:**

- 1) Kane County will provide a second mortgage for a minimum of \$1,000 up to a maximum of \$15,000 to be used for down payment and reasonable and customary closing costs. This second mortgage will be 0% deferred-payment loan. The loan will not be due until the home is sold, the title is transferred, or the household no longer occupies the home as their primary residence. The full amount of the loan will be due at that time.
- 2) The Kane County second mortgage is a 0% deferred-payment loan. This second mortgage is NOT A GRANT and is NOT A FORGIVABLE LOAN. It is a **DEFERRED PAYMENT LOAN** - it will be due when the home is sold, the title is transferred, or the household no longer occupies the home as their primary residence; the full amount of the loan will be due at that time of one of these events.
- 3) Kane County's assistance will be secured by a mortgage which must be recorded with the applicable County Recorder. **The buyer is responsible for the cost associated with document recording (contact your title company regarding applicable fees and charges).**
- 4) Recapture policy to meet HUD guidelines: The first 5-10 years of the deferred loan term will satisfy HUD's required affordability period. The deferred loan term will then continue, with the loan due when the home is sold, the title is transferred, or the household no longer occupies the home as their primary residence. The full amount of the loan will be due at that time, out of net proceeds.

### **Title insurance:**

Kane County does not require a title policy for its second mortgage loan, it is required that the First Mortgage Lender's Title Commitment include in Schedule B the mortgage from borrower to Kane County Office of Community Reinvestment, securing the principal amount of the loan.

### **Hazard insurance:**

Prior to or at closing, homebuyer must provide proof of hazard insurance with Kane County as a Mortgagee, "Kane County, by and through its Office of Community Reinvestment, its successors and/or assigns, 719 South Batavia Avenue, Geneva Illinois 60134-3077".

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- 4) Any subordinate mortgages originated (in lieu of private mortgage insurance) must have the same interest rate as the first mortgage and must be fixed-rate loans for the entire term of the loan;
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## **APPLICATION AND CLOSING PROCESS**

#### **Qualification**

- Submit application with all required documentation. Note that the program evaluates HOUSEHOLD income, which includes the income of all household members that are 18+ years old. Include all members who will live in the home, regardless of whether they will be listed on any mortgage or deed.
- County staff will review complete applications; review will begin once all documents are submitted.
- If applicant meets the program requirements, a QUALIFICATION letter will be issued to the Applicant.
- Once you have been QUALIFIED, you may submit an offer/contract to purchase the property.

#### **Documentation needed before scheduling a closing:**

- Certificate of Completion of the required homebuyer education course.
- Copy of First Mortgage Lender's Loan Estimate
- Copy of First Mortgage Lender's Commitment Letter
- Copy of your First Mortgage Lenders Appraisal
- Copy of First Mortgage Lender's Closing Disclosure

- Copy of property/hazard insurance including Kane County as a mortgagee: “Kane County, by and through its Office of Community Reinvestment, its successors and/or assigns, 719 South Batavia Avenue, Geneva IL 60134-3077”
- Copy of First Mortgage Lender’s Title Commitment showing in Schedule B the mortgage from borrower to Kane County Office of Community Reinvestment, securing the principal amount of the loan

The County will perform a final underwriting based on first lender documentation to ensure that monthly payments will be within the allowable range and finalize the loan amount and loan documents. Kane County will then issue a Final Commitment Letter for the amount of the deferred loan and a clear to close.

**Closing:** Kane County will provide a Second Mortgage and Note for signature at the closing

### **General Requirements related to Income Determination**

These overarching requirements include how to determine whose income to count, anticipate and verify income, and compare income to HUD income limits.

#### **Determining Whose Income to Count**

Income determination regulations require that income of all household members be included in the determination of (adjusted gross) income.

#### **Anticipating Income**

The regulations at 24 CFR 92.203(d)(1) require that, for the purpose of determining eligibility for assistance, **the County must project a household’s income in the future**. To do so, a “snapshot” of the household’s current circumstances is used to project future income. In general, the County assumes that today’s circumstances will continue for the next 12 months, unless there is verifiable evidence to the contrary.

#### **Verifying Income**

The regulations at 24 CFR 92.203(a) require that the County determine income eligibility of applicants by examining source documents (such as wage statements or interest statements) as evidence of annual income. The County may develop its own verification procedures provided that it collects source documentation and that this documentation is sufficient for HUD to monitor program compliance.

#### **Assessing Information**

The County must assess all the facts underlying the income information collected. Below are some of the considerations it must take into account. The County should determine the basis on which employees are paid (hourly, weekly or monthly, and with or without overtime). An employee who gets paid “twice a month” may actually be paid either twice a month (24 times a year) or every two weeks (26 times a year). For applicants whose jobs provide steady employment (e.g., 40 hours a week, 52 weeks a year), it can be assumed that there will only be slight variations in the amount of earnings reflected in monthly or bi-weekly pay stubs. In such cases, three consecutive months’ worth of income documentation is an appropriate amount upon which to base a projection of income over the following 12- month period. For those whose annual employment is less stable or does not conform to a twelve month schedule (e.g., seasonal laborers, construction workers, teachers), the County examines income documentation that covers the entire previous twelve-month period. Such workers can experience

substantial variations in earned income over the course of a year. As such, an examination of three months' worth of income documentation may not provide an accurate basis upon which to project the applicant's income over the following 12 months. In addition to hourly earnings, the County must account for all earned income. In addition to the base salary, this will include annual cost of living adjustments (COLAs), bonuses, raises, and overtime pay. In the case of overtime, it is important to clarify whether overtime is sporadic or a predictable component of an employee's income. If it is determined that an applicant has earned and will continue to earn overtime pay on a regular basis, the County calculates the average amount of overtime pay earned by the applicant over the pay period the PJ is using to calculate income eligibility (3 months or 12 months). This average amount is then to be added to the total amount of projected earned income over the following 12-month period.

### **Comparing Annual Income to Published Income Limits**

Once household and income information has been established and verified, the County must compare the information to the appropriate HUD income limits to determine if the household is eligible for participation in the Program. To determine eligibility, the County must use a copy of the most recent HUD income limits, adjusted for family size and by geographic area (county or metropolitan area). The income limits are updated annually and are available through HUD offices or on the Internet at [www.hud.gov](http://www.hud.gov).

### **Determining Household Size**

The income limits are adjusted by household size; therefore, one of the first steps in determining eligibility is to determine the size of the applicant household. Some households may include persons who are not considered as family members for the purposes of determining household size and income eligibility, including: Foster children; Foster adults; Live-in aides; and Children of live-in aides. These persons should not be counted as household members when determining household size, and their income, if any, is not included when calculating annual income. A child who is subject to a shared-custody agreement in which the child resides with the household at least 50 percent of the time can be counted in the household.

### **Timing of Income Certifications**

All households that receive assistance must be income-eligible at the time assistance is provided. Generally, the Program permits income verification dated no earlier than six months prior to receipt of assistance. Households must qualify as low-income at the time of occupancy or at the time funds are invested, whichever is later.